

Praj Industries Limited

Q4 & FY19 Results

Safe Harbor



Certain statements in this communication concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in our industry of operations including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, cost overruns on contracts, client concentration, our ability to manage our international operations, our ability to successfully complete and integrate potential acquisitions, liability for damages on our contracts, the success of the companies in which Praj Industries Ltd. has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India and unauthorized use of our intellectual property and general economic conditions affecting our industry. Praj Industries Ltd. may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Key Developments

- Praj Industries is ranked 8th in the ‘Top 50 Hottest Companies’ in Advanced Bioeconomy released by US based Biofuels Digest, a leading global publication.
- Mr. Pramod Chaudhari, Executive Chairman is appointed as Chairman of CII Task Force on Bio-Energy for the year 2019-20
- For ethanol supply year 2018-19, India is on course to record its highest-ever ethanol blending rate of 7.2% in the current ethanol year as against 4.22% for the last year
- The Cabinet Committee on Economic Affairs (CCEA) has approved the "Pradhan Mantri JI-VAN Yojana" that has allocated Rs.1,800 crore for supporting 12 numbers of 2G Commercial projects. Additionally, Rs.150 crore have been allocated for supporting 10 numbers of advanced biofuel demonstration Projects

Key Developments

- Praj Successfully commercialized advanced technologies to reduce water consumption in ethanol plants by almost 75%
- The Company has also introduced a Revolutionary Technology Solution - “PROFIIT” a zero liquid discharge solution for molasses based ethanol plants, which significantly improves the operational efficiency and profitability of ethanol plants.
- Praj signed a Construction License Agreement (CLA) with Gevo, Inc, USA to commercialize technology for the production of Isobutanol, high energy feedstock for jet biofuels

At a glance



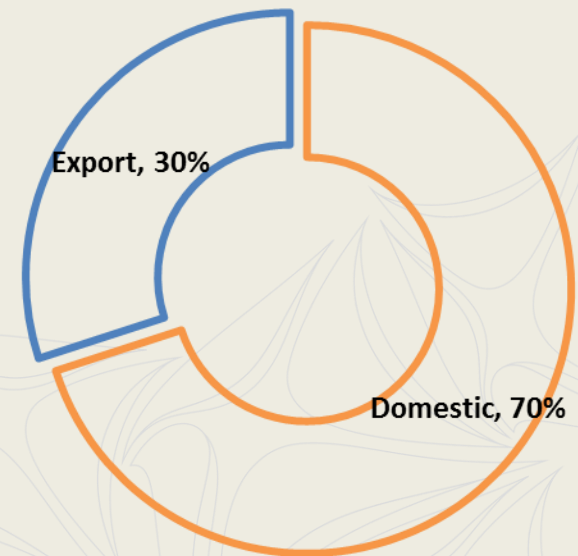
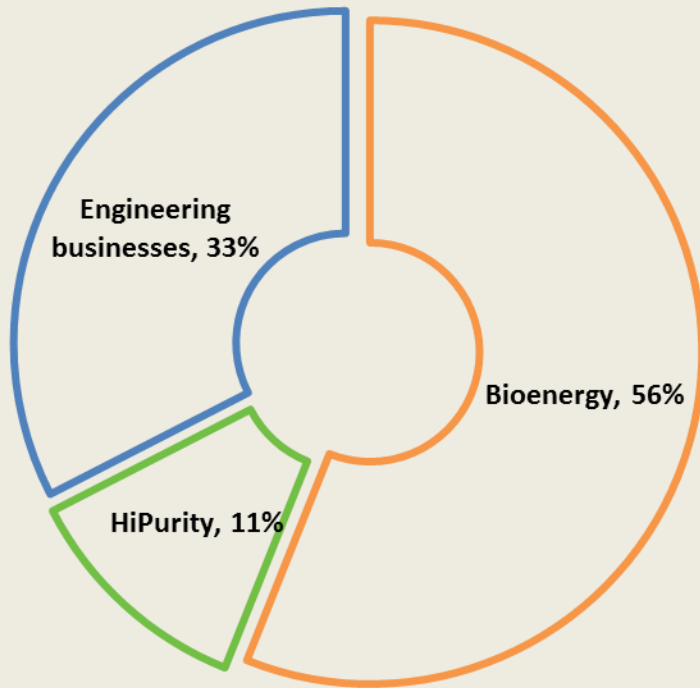
Financials : Figures in Rs cr

	Q4 FY 19	Q3 FY 19	Q4 FY 18	FY 19	FY 18
Operating income (net of excise duty)	368.17	330.31	274.53	1,141.11	923.46
EBITDA (excl other income)	39.41	27.87	31.08	88.34	61.03
PBT	41.20	29.40	34.82	87.94	53.01
PAT	33.36	22.43	26.81	68.22	39.49
Order Intake	306	421	375	1,394	1,040

Note - all figures on consolidated basis, i.e. Praj Industries India, its local execution companies and subsidiaries

Revenue Split- Q4 FY19

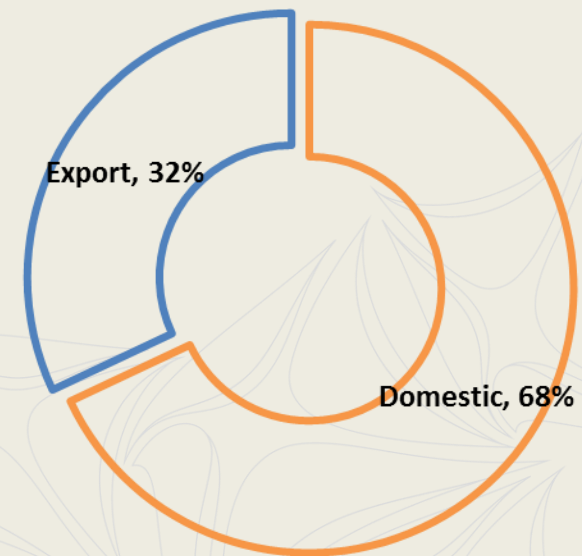
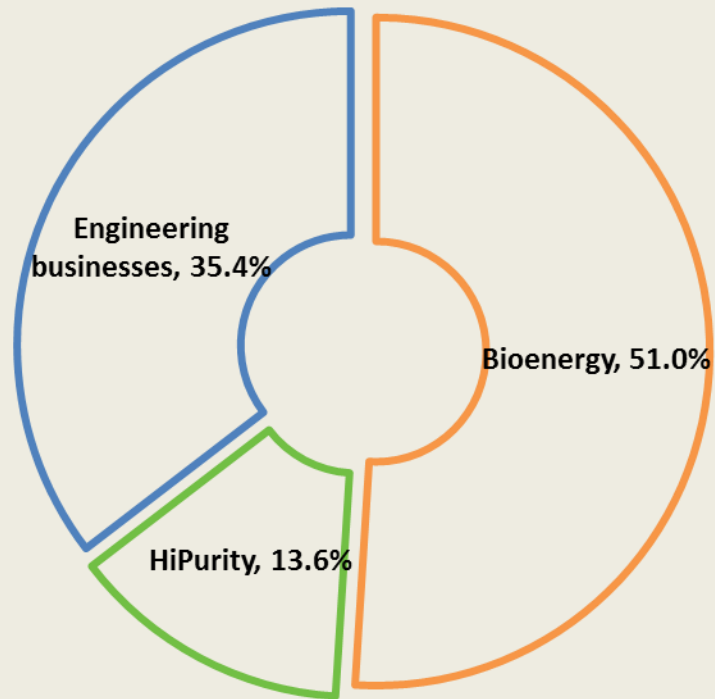
Q4 FY19 : Rs 368 cr



Note - Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

Revenue Split- FY 19

FY19 : Rs 1,141 cr

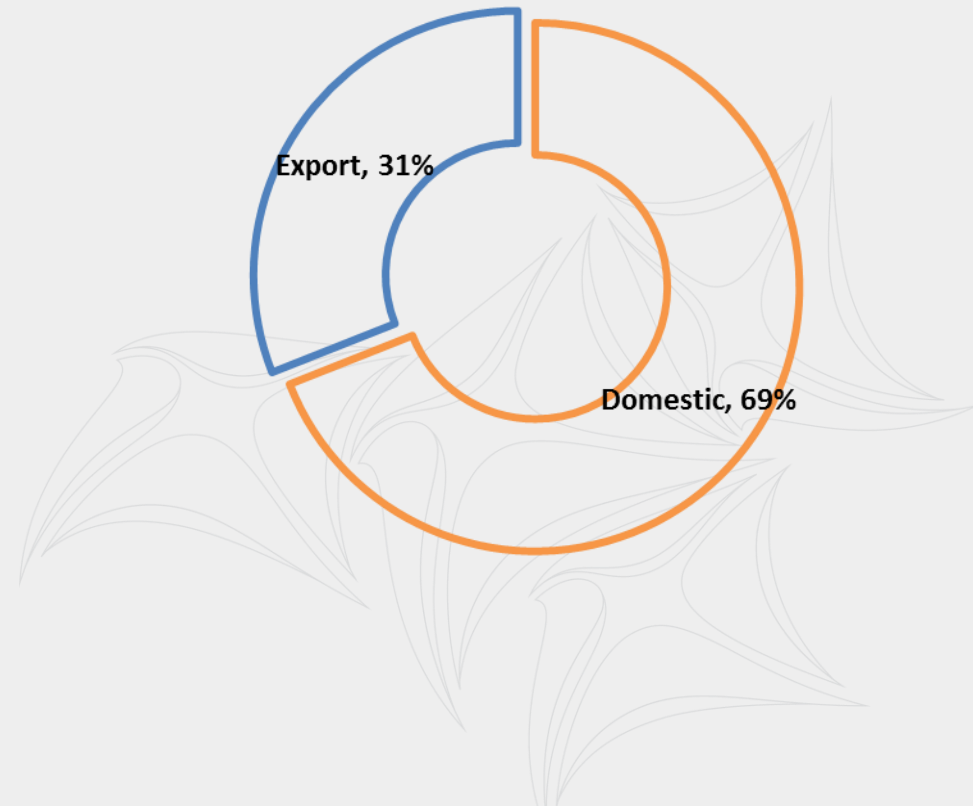
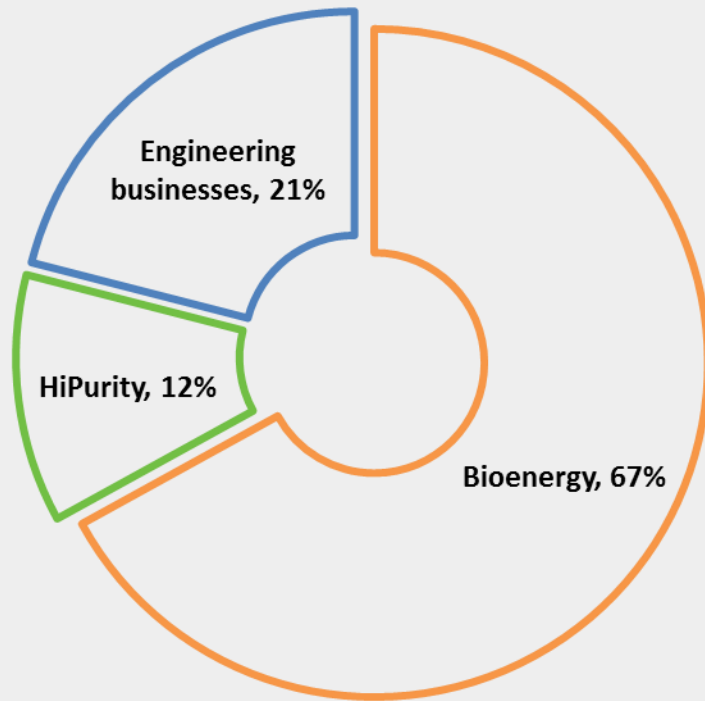


Note - Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

Order Book- Q4 FY19



Q4 FY19 : Rs 306 cr

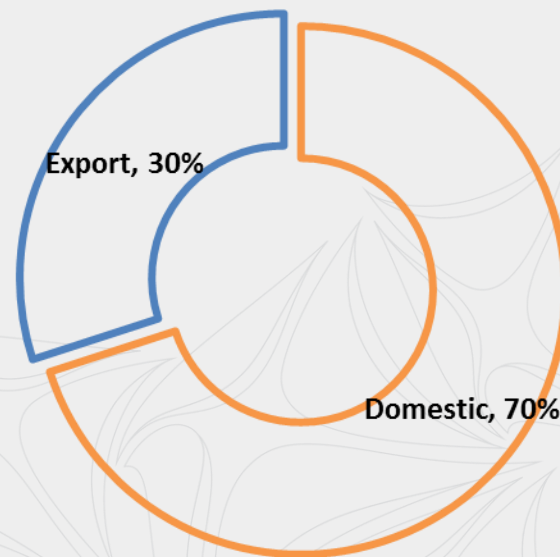
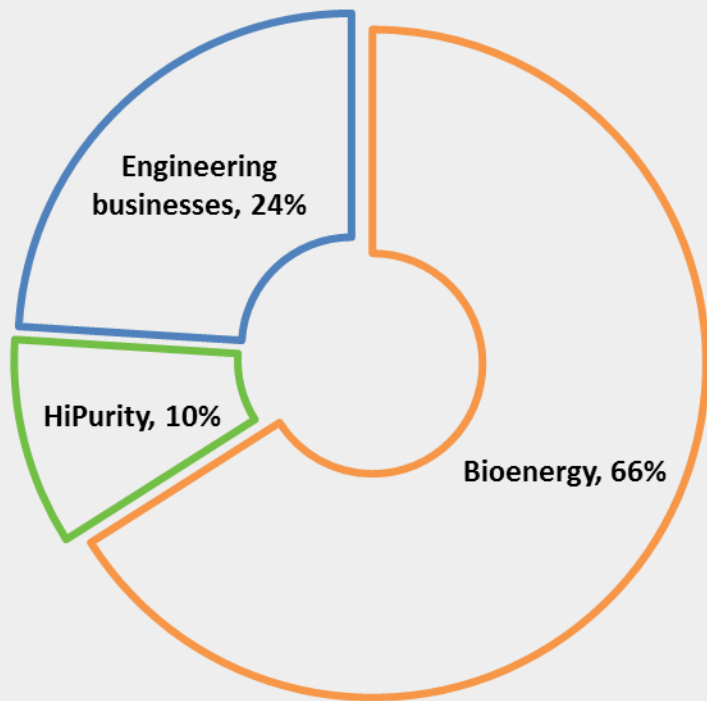


Note - Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

Order book- FY 19

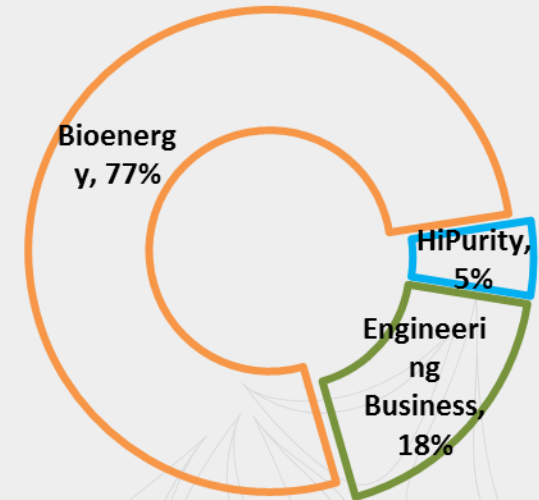
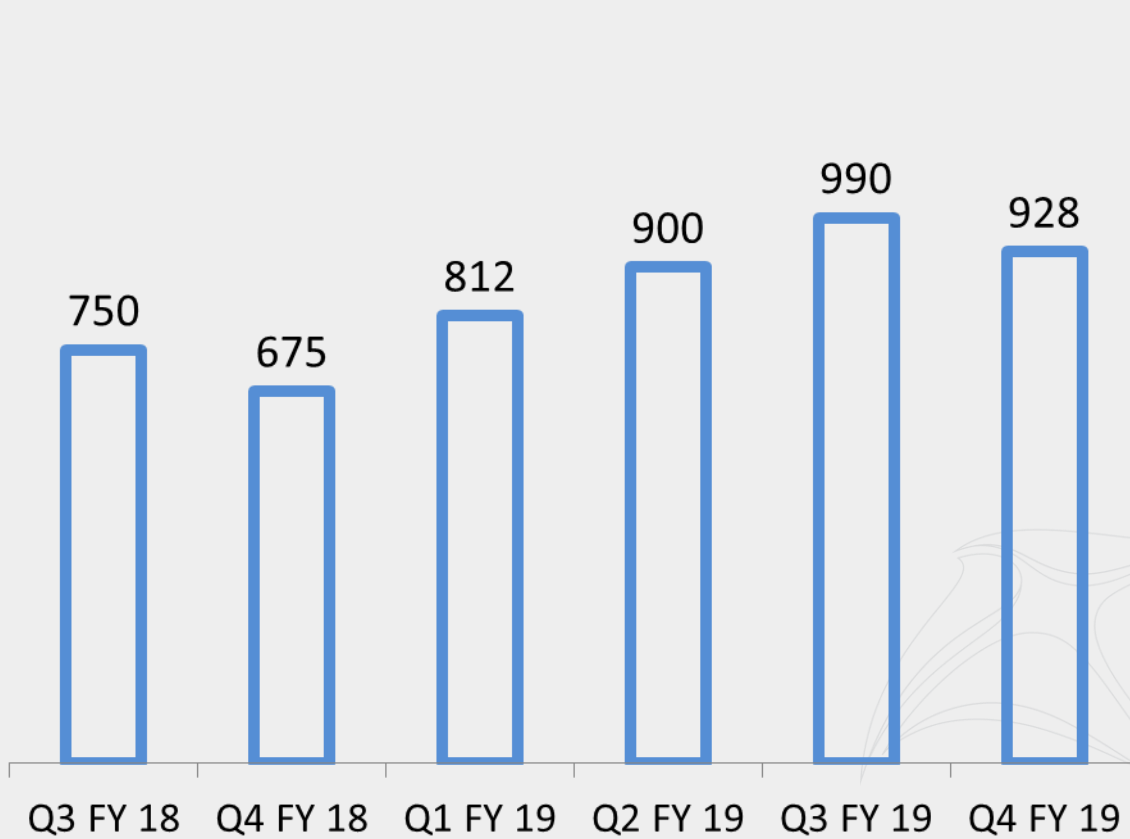


FY19 : Rs 1,394 cr



Note - Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

Order backlog (at the end of each quarter, values in Rs cr)



For further information, please contact -

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