

Praj Industries Limited

Q2 & H1 FY22 Results



Safe Harbor

Certain statements in this communication concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in our industry of operations including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, cost overruns on contracts, client concentration, our ability to manage our international operations, our ability to successfully complete and integrate potential acquisitions, liability for damages on our contracts, the success of the companies in which Praj Industries Ltd. has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India and unauthorized use of our intellectual property and general economic conditions affecting our industry. Praj Industries Ltd. may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Key Developments

Current ethanol blending levels at ~8.5% as on September 2021

From October 2021 onwards, incentives to sugar industry have doubled and it has encouraged ethanol production from B-heavy molasses, sugarcane juice, sugar syrup.

Strong momentum on capacity creation for ethanol based on starchy feedstock

Ethanol production capacity of plants using Praj's technology solutions across the globe has crossed formidable 11 billion liters annually. This translates to around 10% of global ethanol production (excluding China).

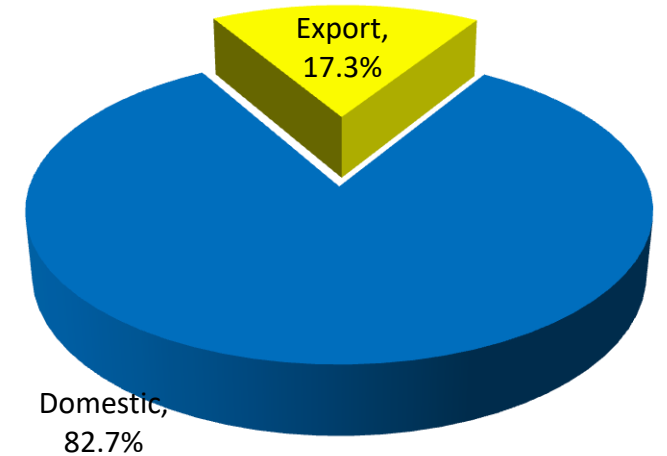
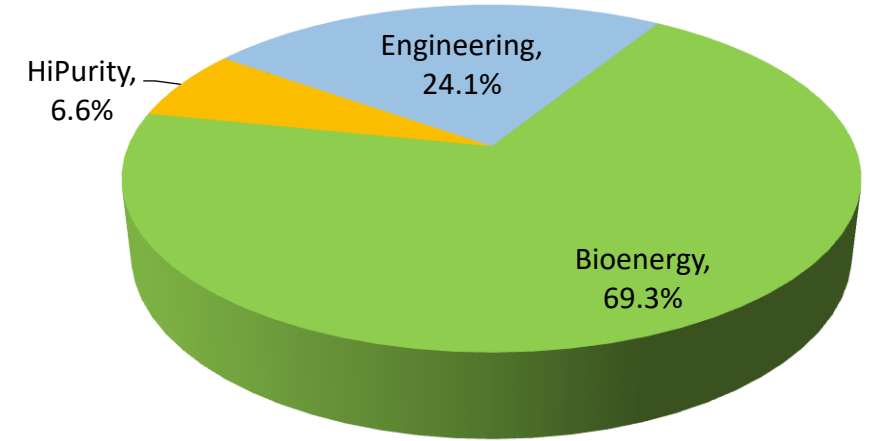
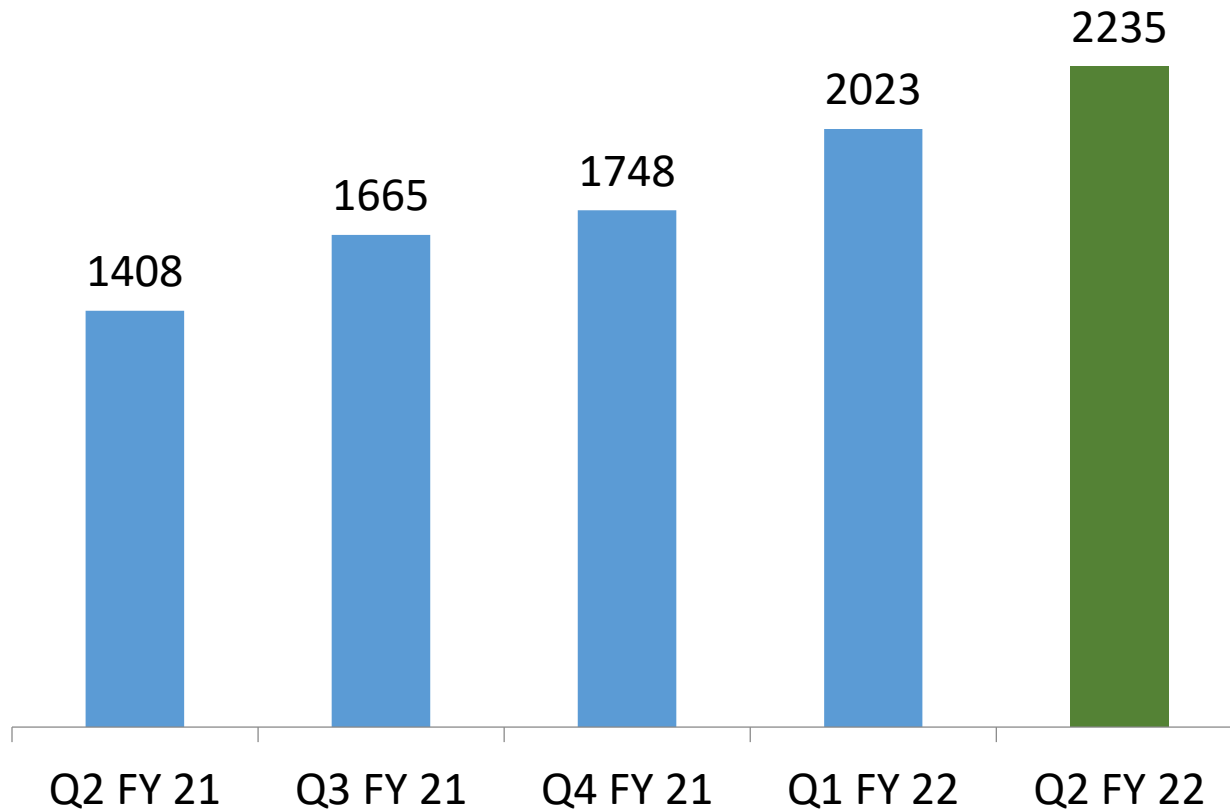
At a glance

Financials : Figures in Rs cr

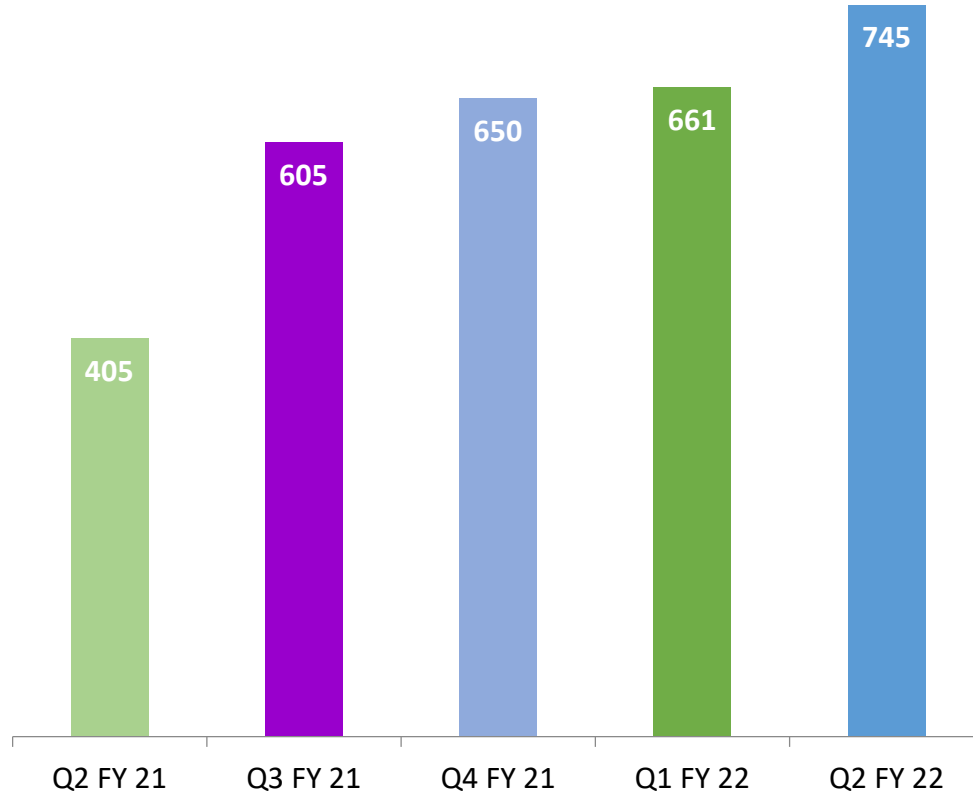
	Q2 FY 22	Q1 FY 22	Q2 FY 21	H1 FY 212	H1 FY 21
Operating income	532.41	386.26	260.24	918.67	389.79
EBITDA (excl other income)	46.12	30.67	17.55	76.81	4.38
PBT	46.77	29.80	15.67	76.57	1.15
PAT	33.34	22.20	11.39	55.54	0.89
Order Intake	745	661	405	1406	715

Note – All figures on consolidated basis, i.e. Praj Industries India, its local execution companies and subsidiaries

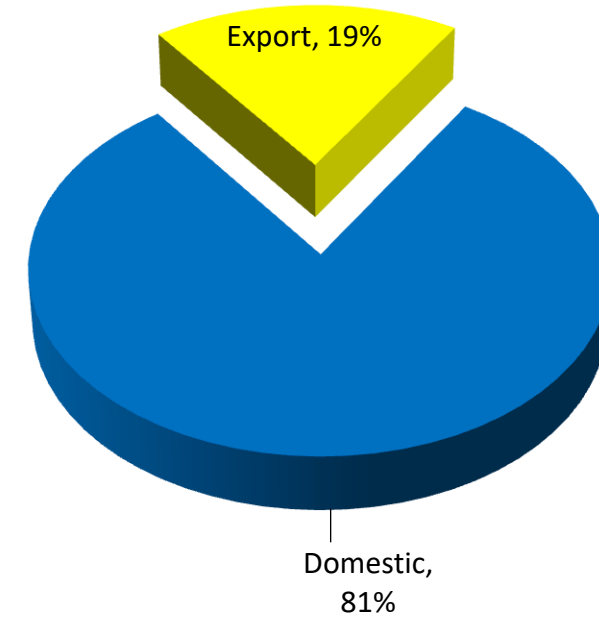
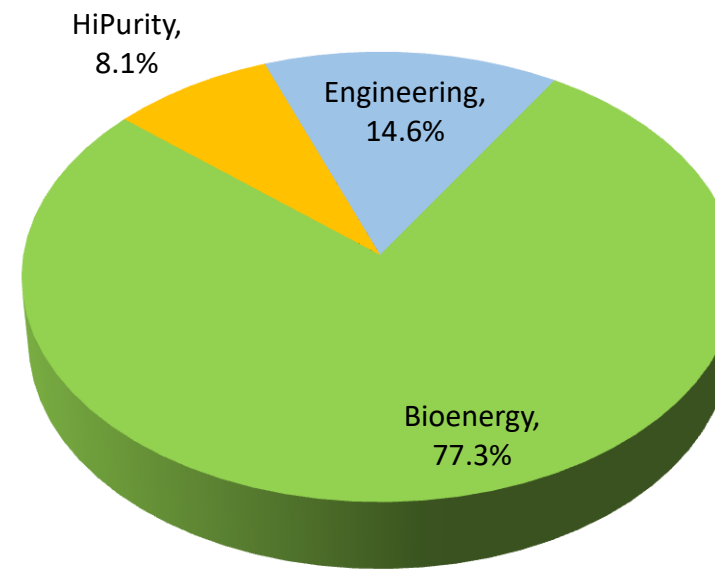
Order backlog (at the end of each quarter, values in Rs cr)



Q2 Order Book

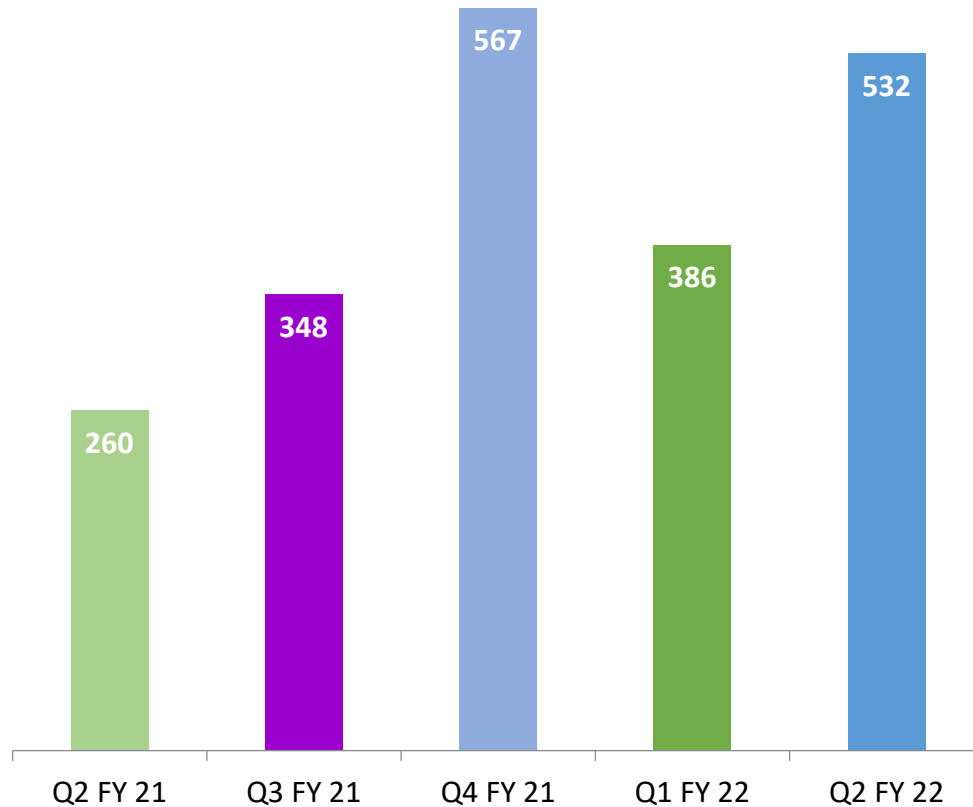


Q2 FY22 : Rs 745 cr

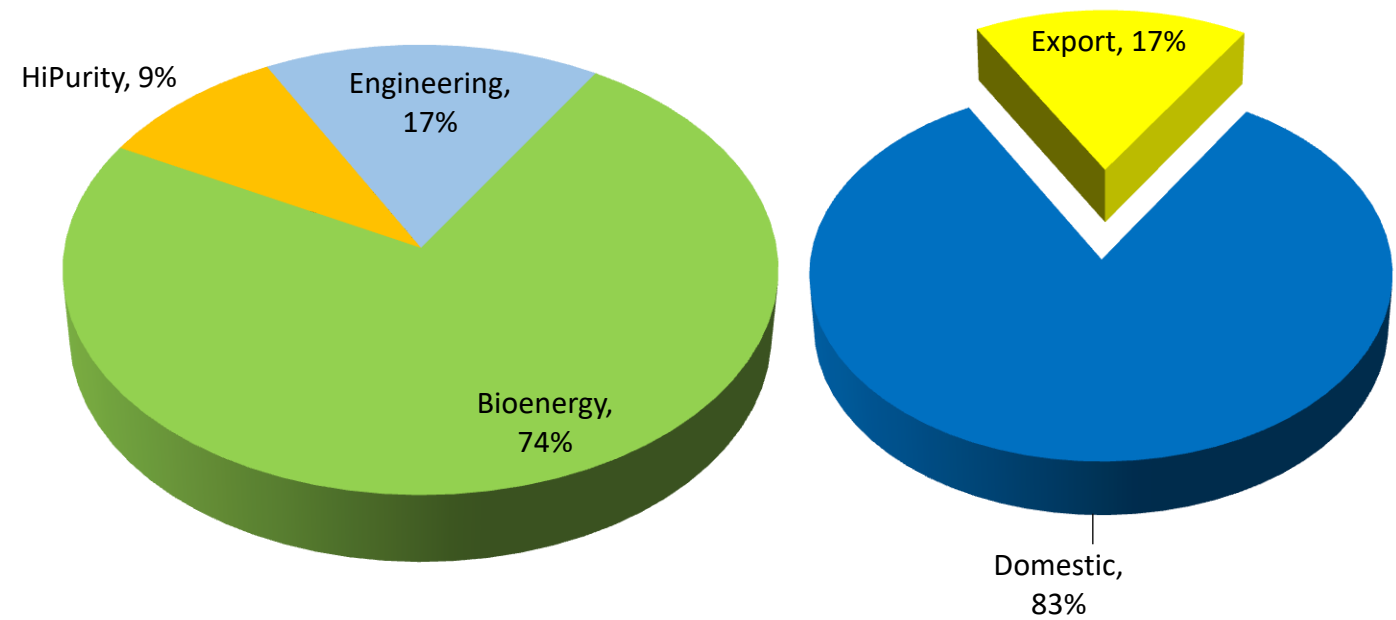


Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

Q2 Revenue Split



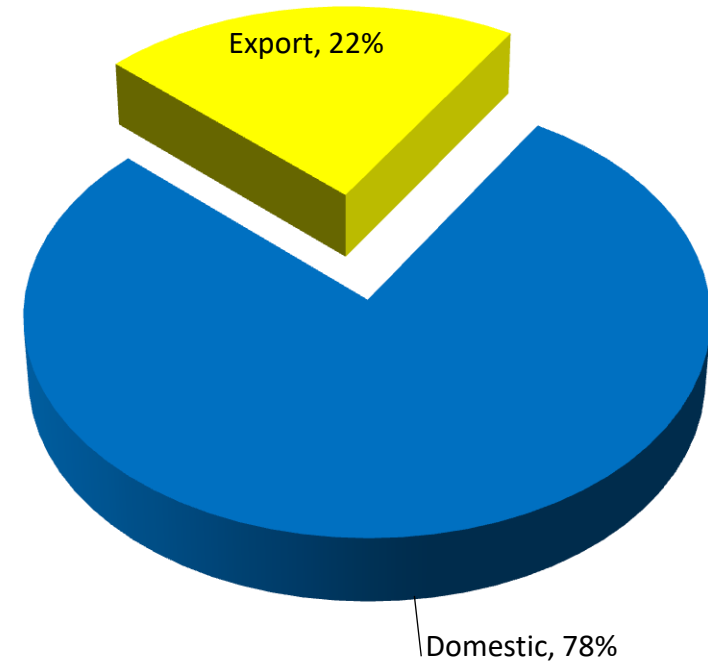
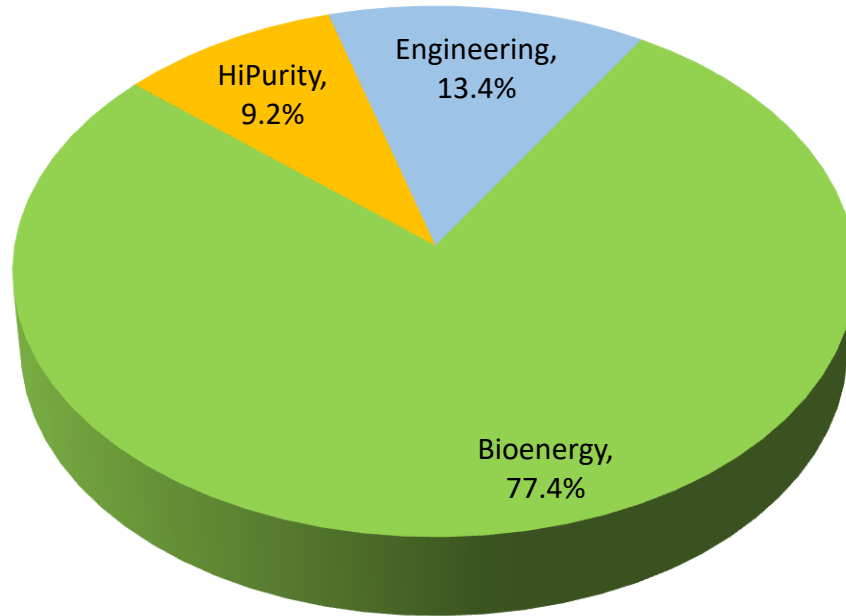
Q2 FY22 : Rs 532.41 cr



Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

H1 Order Book

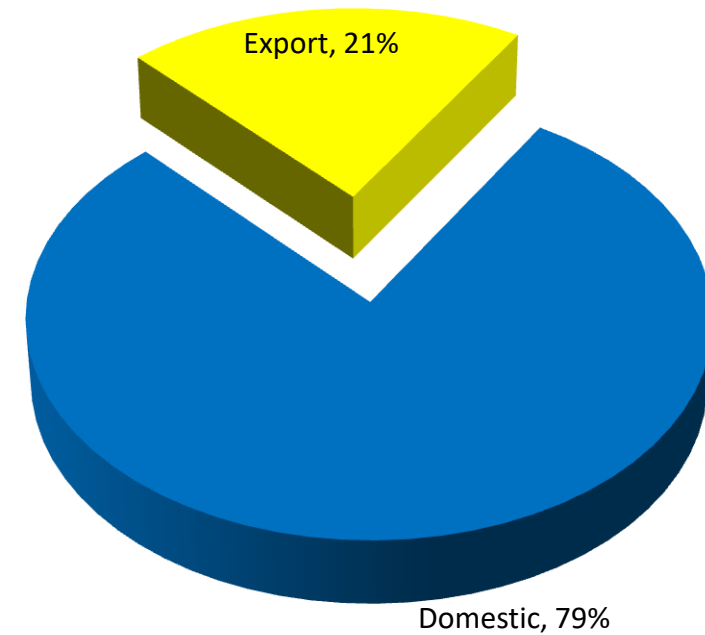
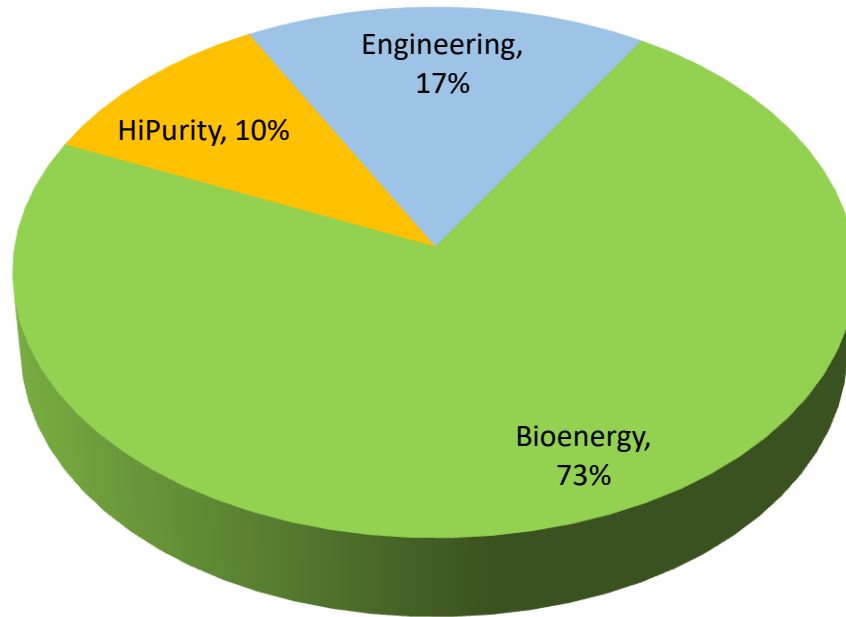
H1 FY22 : Rs 1406 cr



Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

H1 Revenue split

H1 FY22 : Rs 918.67 cr

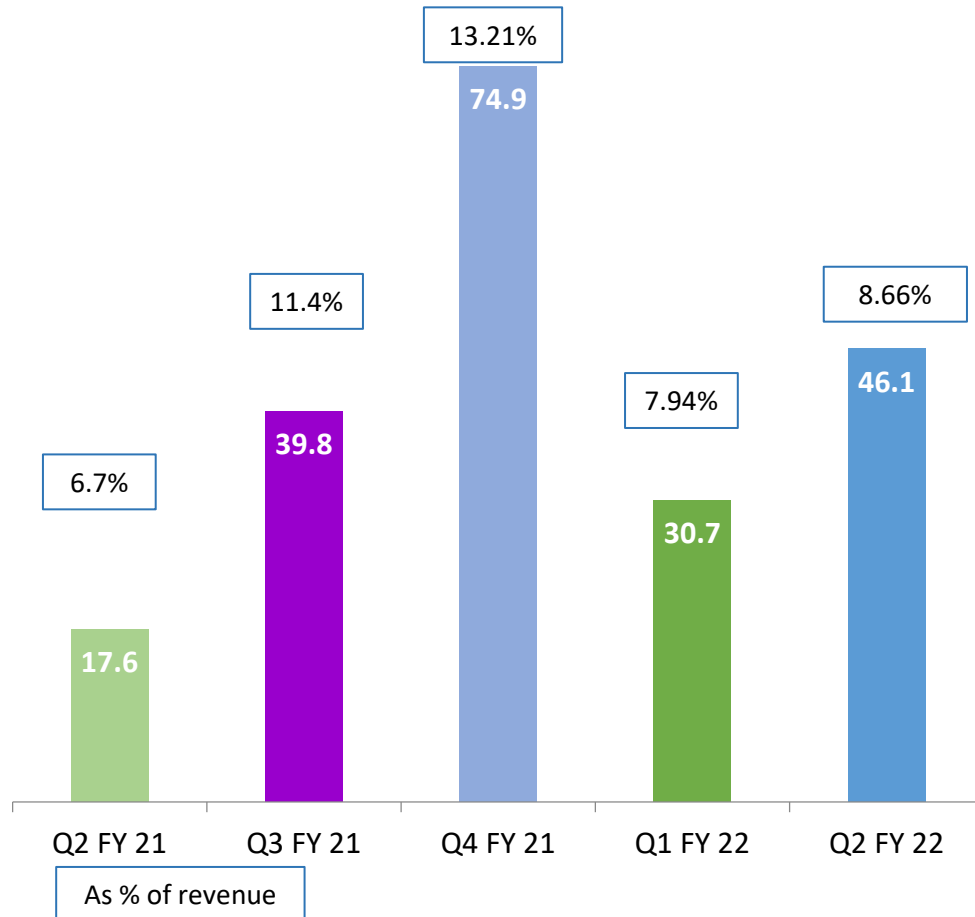


Note – Engineering businesses include critical process equipment & skids, brewery and water & wastewater treatment segments.

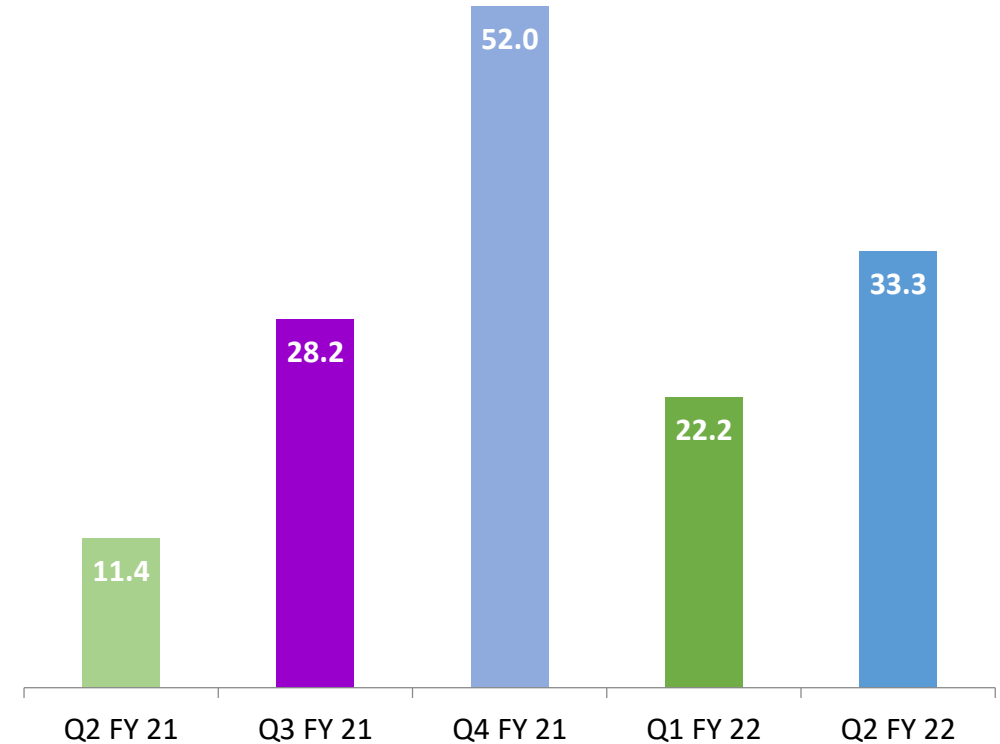
Financial performance: Trends

Figures in Rs Cr

EBITDA



PAT



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