

Praj Industries Limited

Q2 & H1 FY15 Results

## Q2 & H1 FY15 Highlights

- Encouraging first half, 32% increase in revenues over H1 FY 14
- 36% increase in revenues over the previous quarter, improvement in EBITDA
- Internal levers in place for growth in various business verticals
- Brewery in Namibia successfully commissioned, one of the two brewery projects Praj was executing for global brewery majors, other project also nearing completion
- Water & waste water business commissioned ZLD system for the world's largest terry-towel manufacturing facility, 7<sup>th</sup> successful installation in the textile industry
- Additional 10% stake in subsidiary Praj HiPurity Systems Limited for Rs 20.4 cr, Praj now holds 80% in the subsidiary for the total consideration of Rs 117.95 cr
- Mr Pramod Chaudhari, Executive Chairman nominated for the Platts 2014 Global Energy Lifetime Achievement Award

# At a glance

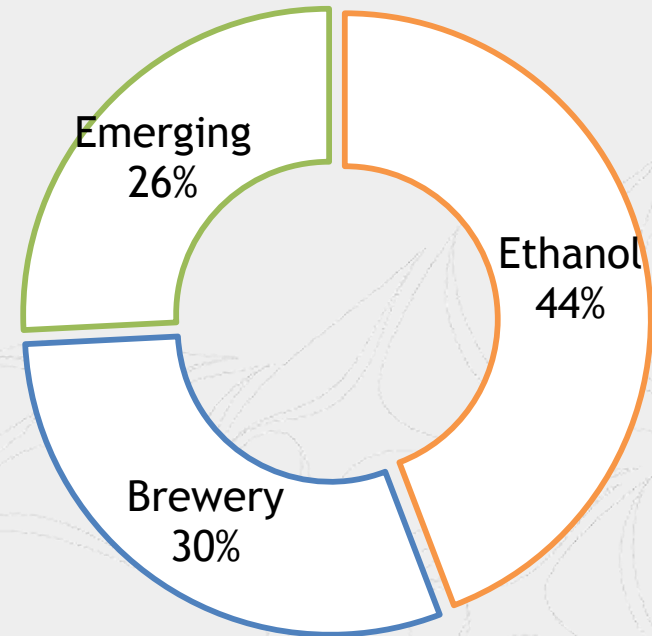


## Financials : Figures in Rs cr

	Q2 FY14	Q1 FY15	Q2 FY15	H1 FY 14	H1 FY 15
Operating income	194.24	221.27	265.04	367.31	486.32
EBITDA (excl other income)	9.32	11.66	18.22	9.81	29.9
PBT	7.85	6.73	18.41	12.74	25.16
PAT	6.26	3.74	25.19	9.48	28.94
Order Intake	213	134	264	448	398

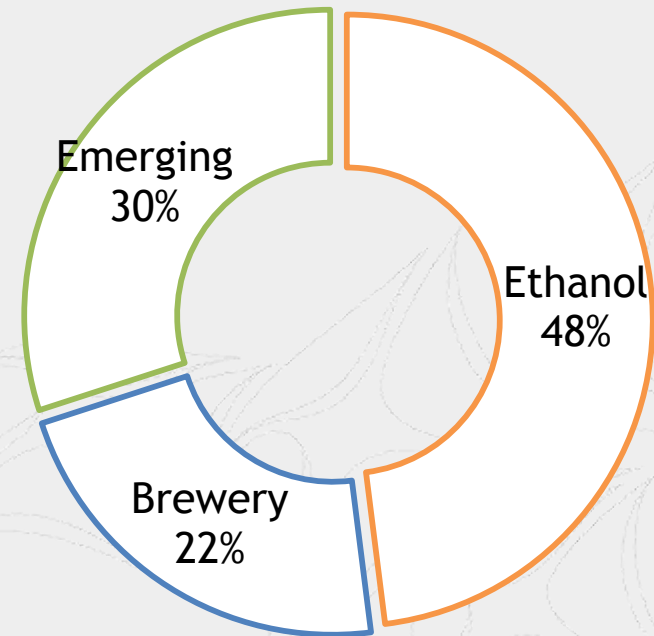
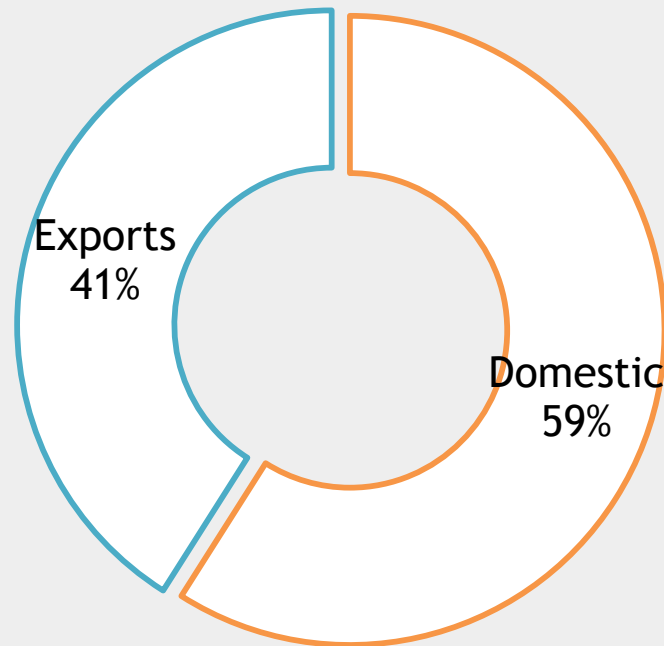
Note - all figures on consolidated basis, i.e. Praj Industries India, its local execution companies and subsidiaries.

## Q2 FY15 Revenue Rs. 265.04 cr



**Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and Praj HiPurity Systems.**

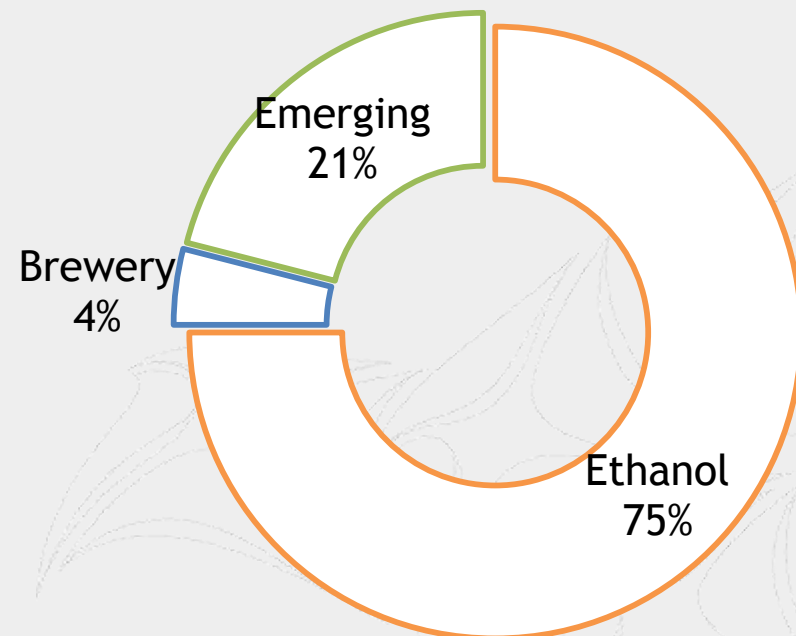
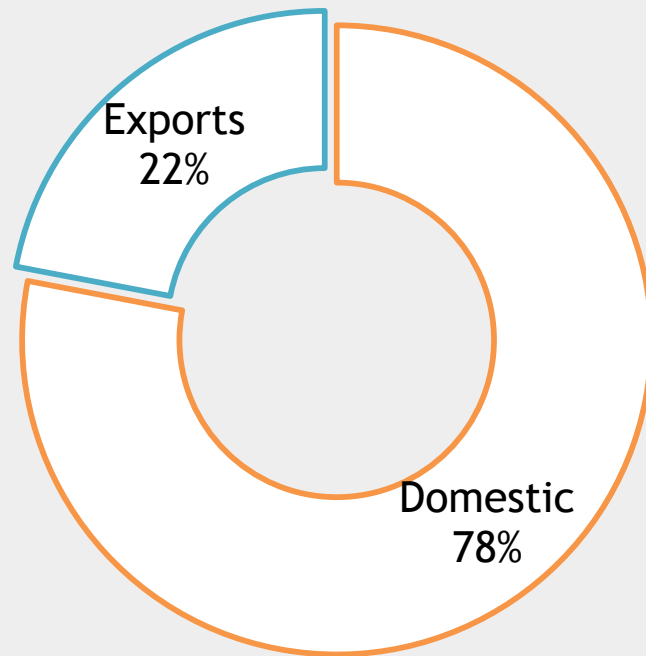
## H1 FY15 Revenue Rs. 486.32 cr



**Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and Praj HiPurity Systems.**

# Order Intake

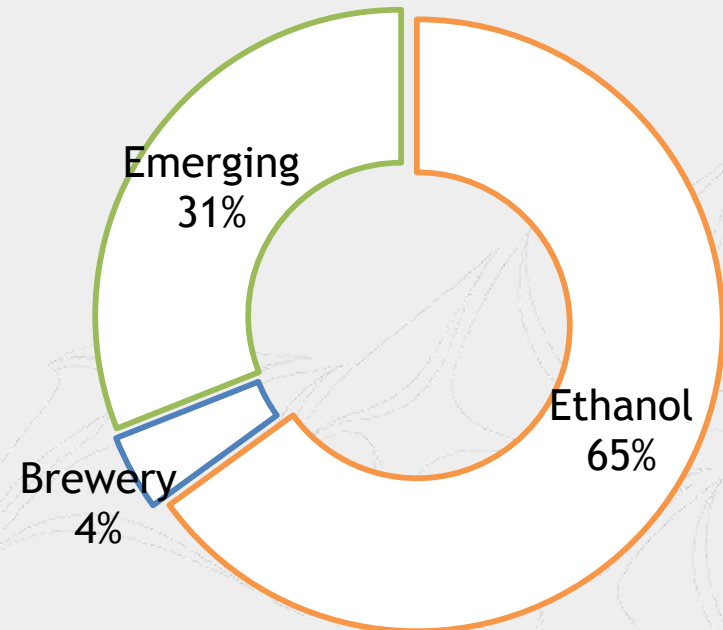
## Q2 FY15 Order Intake Rs. 263.9 cr



Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and Praj HiPurity Systems.

# Order Intake

## H1 FY15 Order Intake Rs. 398 cr

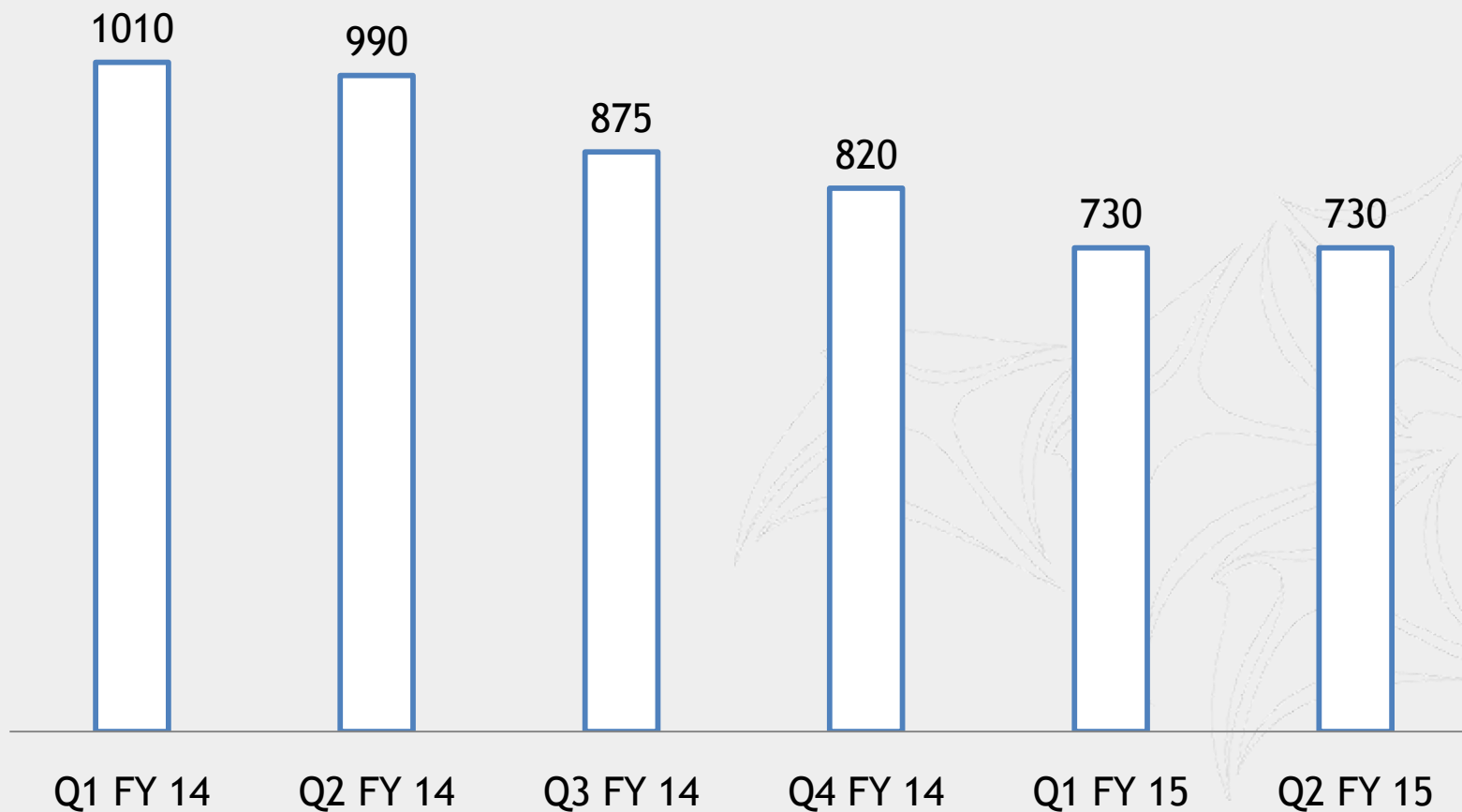


**Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and Praj HiPurity Systems.**

# Order Backlog



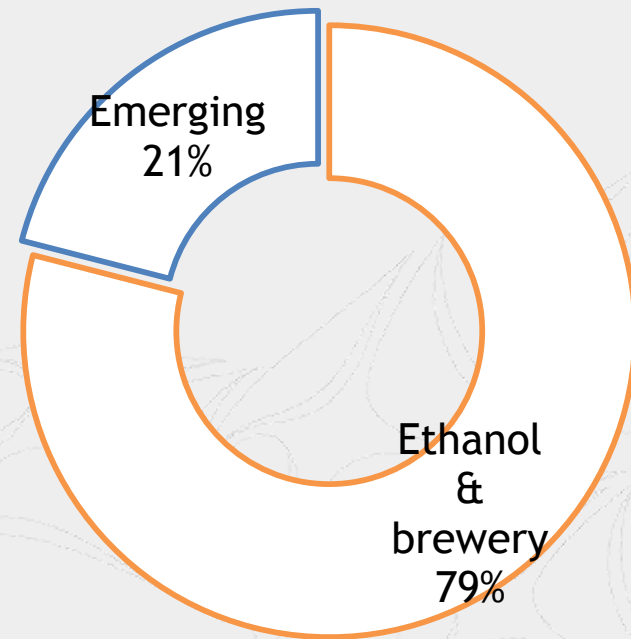
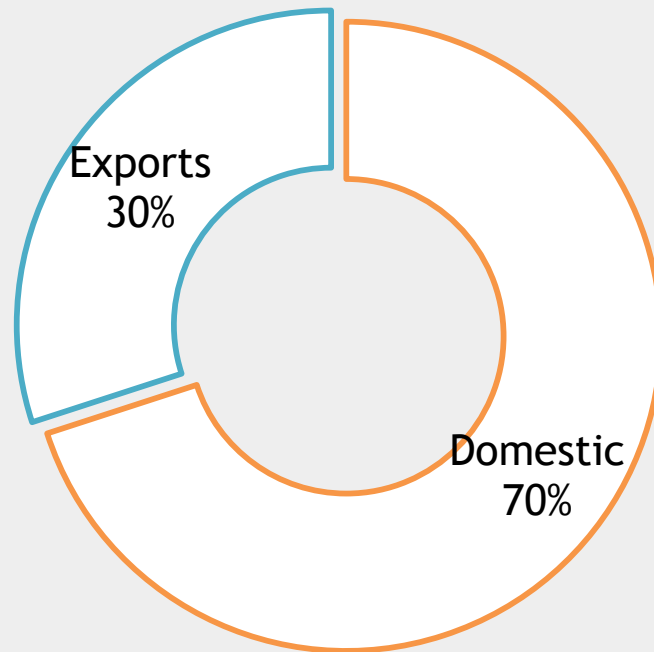
Order Backlog at the end of each quarter  
Values in Rs cr





# Order Backlog

## Q2 FY15 Order Backlog Rs. 730 cr

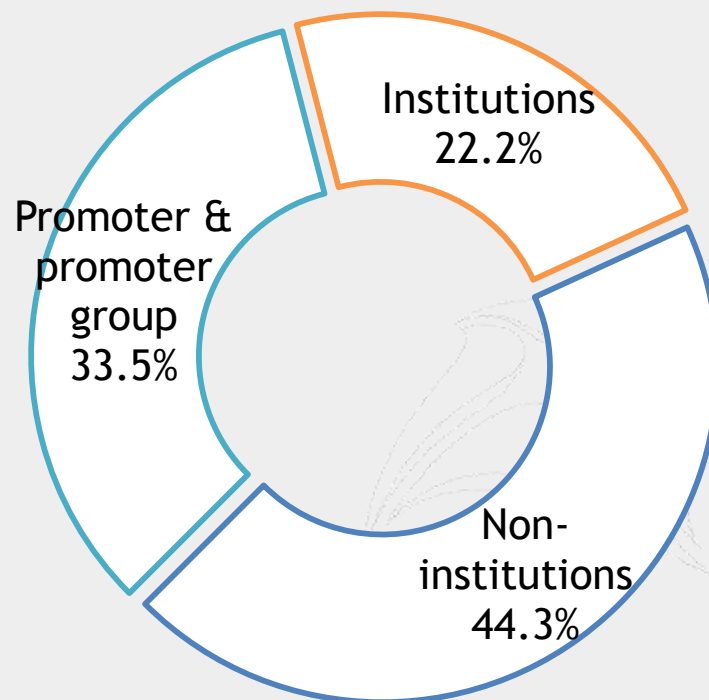


**Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and Praj HiPurity Systems.**

# Shareholding Pattern



As of  
30<sup>th</sup> Sept, 2014



Thank you