



Queries of shareholders during 23rd Annual General Meeting held on 9th July, 2009

Q 1: The figures in Quarterly Results are in INR lacs / crores whereas AR is in millions. .

Praj : The Financial Statements in Annual Report are prepared as per Notes given in Part I of Schedule VI of the Companies Act, 1956 which gives us the choice of using Rs. Million as a unit. This is also convenient for overseas investors and other users of financial statements as international practice is to use "Millions". As quarterly results are published and circulated largely in India it was thought appropriate to maintain INR Lacs / Crores.

Q2 : Company should provide segment-wise capital employed in each vertical, as also the Turnover & Profit.

Praj: The Company operates under only one segment i.e. Process & Project Engineering

Q3: Company should provide Auditors Address on first page of Report.

Praj: Noted for future reference. It is currently available on our website.

Q4: Whether the downward movement of crude will impact the blending and hence Praj Business?

Praj: The bio fuels blending is largely influenced by mandates and legislative and fiscal support in individual countries rather than on crude prices alone. Hence it is not possible to generalize with the impact of crude prices on the blending programmes.

Q5: Explain the Investment Rationale of the Company.

Praj: The Company follows a prudent approach to investments. The Investment Committee makes the recommendations in this respect. Currently, the Company maintains surplus funds in liquid securities as the Company wishes to maintain a war-chest..

Q6: Explain reasons for Forex losses.

Praj: Forex losses are predominantly on account of restatement of advances received from overseas customers and is mandatory as per AS 11. It's a Notional Loss however.

Q7: Copy of Chairman's Speech is required?

Praj: The AGM speech of the Chairman is uploaded on www.praj.net.



Q8: The Company speaks about "Four P's" however I would like to add fifth "P" i.e. Patent. Provide up to date status of Patents and applications.

Praj: The company has 9 patents registered in its name against unique processes and systems which are already commercialized.

Q9: What are the company's end products for pollution control segment?

Praj: Praj provides effluent treatment technology (waste water treatment) for Distilleries which is in greater demand due to stringent norms relating to effluent treatment by environmental authorities in various regions..

Q10: Company has given financial data on page 32. The figures for the year 2007-08 do not match. Why there is a change in the format of this matrix?

Praj: As a better corporate practice, EBIDTA has been calculated without considering other income. Also the Cash EPS has been calculated on weighted average number of shares.